

# 7–9 September 2022

Expocentre Fairgrounds Pavilion 7, Moscow

interfabric.ru

New reality - new opportunities



With the support of:















### **OFFICIAL STATISTICS:**



250 exhibiting companies



630 participating brands



10 000 sqm of exposition



500 000 business contacts



3 days



12 379 visitors from 69 regions



06

12

### **EXHIBITION SECTIONS**





05

11







08



09

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KNITTED FABRICS



**SMART FABRICS FOR SPORTS** AND ACTIVE LIFESTYLE



FINISHING MATERIALS, **HABERDASHERY** 

**ACCESSORIES SALON** 



07

**TEXTILE RAW** MATERIALS, DYES



**MEDICAL TEXTILES** 



**TECHNICAL TEXTILES** AND NONWOVENS



PRINTING ON FABRICS

**TEXTILE PRINT SALON** 



**AUXILIARY AND RELATED** PRODUCTS, **COMPONENTS** 

NATIONAL EXPOSITION IN THE EXHIBITION:









**TURKEY** 

**CHINA** 

**BELARUS** 

**UZBEKISTAN** 

### **NEW COMMUNICATION PLATFORM**



#### INTERNATIONAL SALON OF INTERIOR FABRICS AND HOME TEXTILES

#### PRACTICE-ORIENTED B2B PROJECT:

For manufacturers and suppliers of fabrics, finished products, accessories, interior designers and decorators; representatives of the textile trade, textile buyers in the HoReCa industry and for the needs of state institutions.

#### **SYNERGISTIC EFFECT:**

The unified industry platform of the Russian Textile and Apparel Industry Week forms a synergistic effect of leading industry projects – the entire technological production complex is presented on one platform – from raw materials and equipment to a full range of new collections of finished products. This format will provide wholesale buyers, retailers, distributors, manufacturers, designers and decorators with unique opportunities to establish new business contacts.

#### **PROMOTION 360:**

Textile&Home salon at INTERTKAN gives its participants an opportunity to get new contacts and prospects for expanding strategic partnership and sales geography not only during the exhibition period, but also throughout the year, thanks to a range of free advertising and marketing services, as well as preferential terms of participation provided by SOYUZLEGPROM.

#### **RICH BUSINESS PROGRAM:**

Trend sessions, round tables and master classes, at which expert dialogues of manufacturers of fabrics and finished products, leading designers and textile decorators, representatives of the textile community will take place.



### **TEXTILE&HOME SALON SECTIONS**





TEXTILES FOR THE BEDROOM, **DINING ROOM, CLOTHING FOR THE HOME** 



**TEXTILES FOR BATHROOMS** 



**DECORATIVE AND UPHOLSTERY FABRICS** 



**TEXTILES FOR HoReCa** 



WINDOW DESIGN



**CARPETS AND FLOOR COVERINGS** 



**SMART FABRICS** 

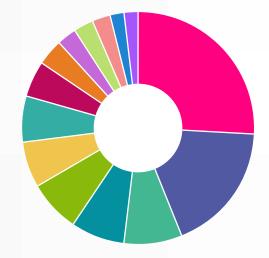


INTERIOR DECORATION





### PRODUCT CATEGORIES IN PERCENTAGE:



- **26** Fabrics for the production of clothing
  - **18** Knitted fabrics
- 8 Printing on fabrics
- 7,5 Accessories, finishing materials, haberdashery
- 7 Home textiles
- 6,5 Yarn and threads
- 6,4 Membrane fabrics, "smart fabrics" for sports and active lifestyle
- 4,8 Technical fabrics (textiles and nonwovens)
- **3,7** Auxiliary and related products, components
- 2,9 Interior fabrics
- 2,7 Textile raw materials, dyes
- 2,4 Medical textiles
- 2 Other
- 1,8 Industry organizations, educational institutions, mass media

### **DYNAMICS OF INDICATORS:**

#### **Exhibition** area

2022.Spring	10 000
2021.Autumn	8 400
2021.Spring	8 000
2020.Autumn	8 000
2019.Autumn	8 100

### **Number of exhibitors**

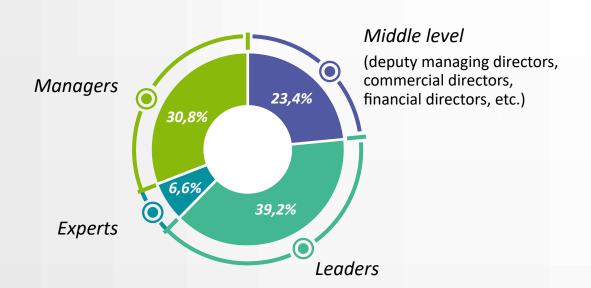
2022.Spring	250
2021.Autumn	230
2021.Spring	200
2020.Autumn	200
2019.Autumn	234

### **Number of visitors**

2022.Spring	12 379
2021.Autumn	9 370
2021.Spring	9 000
2019	7 500



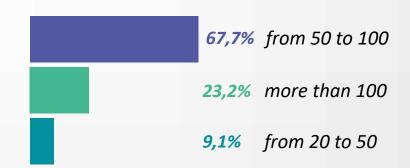
## THE LEVEL OF COMPETENCE OF THE EXHIBITOR COMPANY'S EMPLOYEES WHO WORKED AT THE STAND:



## THE PRODUCT RANGE OF THE EXHIBITOR COMPANY:

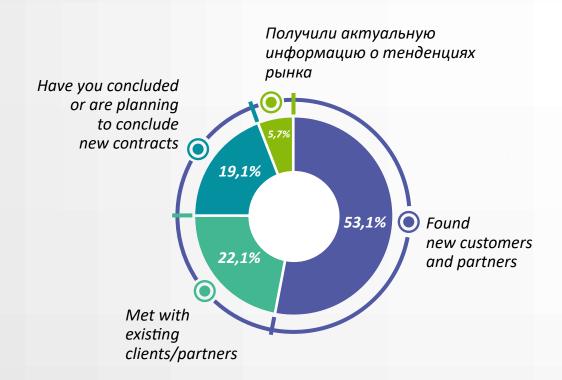
69,2%	30,8%
Basic	New

## NUMBER OF BUSINESS CONTACTS AT THE EXHIBITION:

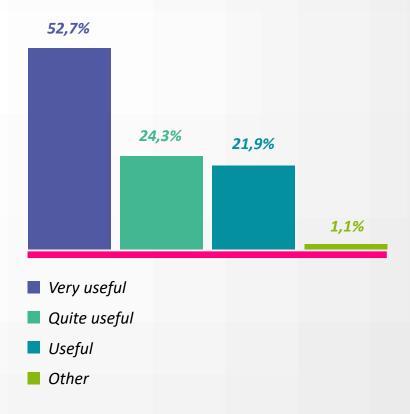




## COMMERCIAL EFFECTIVENESS OF PARTICIPATION IN THE EXHIBITION:



## USEFULNESS OF PARTICIPATION IN THE EXHIBITION FOR FUTURE SALES:



飘



#### **EXHIBITION ADVERTISING CAMPAIGN:**

- PR campaign
- GR events
- Contextual advertising Yandex, Google
- Social networks Instagram, FB, VK, Telegram
- **>** E-mail regular newsletters on current industry databases
- Promotion of the exhibition at industry events in Russia, CIS countries
- Advertising in industry media, general political and business media
- As part of working with information partners, mailing lists on the subscriber bases of industry media
- Outdoor advertising
- Advertising on TV
- BTL-promotions

## SOURCES OF INFORMATION ABOUT THE EXHIBITION:



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### **BASIC INFORMATION:**



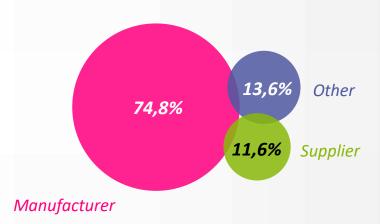
12,379 total number of registered visitors







### **COMPANY'S PROFILE:**



### THE PURPOSE OF VISITING THE EXHIBITION:

51%

search for goods or services for business

22,2%

obtaining general industry information

11,8%

educational goals

9,6%

personal interests

5,4%

promotion of their own goods and services





### THE PRODUCT INTEREST OF VISITORS TO THE EXHIBITION:



### **OFFICIAL STATUS OF A VISITOR:**

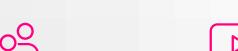




### **OFFICIAL STATISTICS:**



29 events of the business program



> 3 000 offline business program participants



280

speakers

2 902 online views of the business program



29 live broadcasts



Best practices: from professionals to professionals



### **BUSINESS PROGRAM**



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## 3 DAYS OF BUSINESS COMMUNICATIONS FOR BUSINESS DEVELOPMENT:

- ▶ Panel session with government representatives and heads of industry unions direct dialogue
- Global industry trends in the development of the industry

- ▶ Raw material security of the Russian Apparel industry: we outline the vector of development
- Business workshops on the most important sectors of the industry

Promotion and sales practices in the context of changing economic patterns Industry networking and cross-promotion



**SPECIAL EVENTS:** 

**TEXTILE TREND FORUM** 



### **INDUSTRY COMPETITIONS:**

**INTERFABRIC** AWARD 2022





September 7-9, 2022

Expocentre Fairgrounds Pavilion 7, Moscow

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See you at the exhibition!

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